

SWISCo Annual Financial Report 2024 - 2025

Summary of Profit and Loss – Full Year 24/25

€000s	Year to date		Budget Variance (Ytd) Better/(Worse)	(ytd) Better / (Worse)	Reason for variance	
	Actual	Budget				
Revenue						
	Service Management Fee	16,653	16,543	110	1%	Additional Commissioning Fee (backpay related)
	Ordered Works	4,715	3,824	891	23%	Higher Highways and Streets instructions
	External Customers	2,156	2,608	-453	-17%	Lower Street Enforcement, Weighbridge revenue,
	Recycled Materials	1,103	1,162	-59	-5%	Lower recycling revenue
		24,627	24,138	489	2%	
Cost of Sales						
	Direct Payroll	10,811	11,123	312	3%	
	Agency Staff	1,576	1,559	-17	-1%	Vacant positions still being covered by Agency / small number of posts still unfilled.
	Total Staff costs	12,388	12,682	294	2%	
	Plant & Materials	5,150	4,537	-613	-14%	Higher vehicle hire / higher vehicle repairs / higher fuel / higher material disposals (wood/green)
	Sub-contractors	1,710	1,482	-228	-13%	Higher Sub Contract Lining Torbay Recharge, Lower Highways (Ordered), lower Streets (Ordered)
	Other	615	515	-100	-16%	Higher PPE costs / Lower Able Investigation costs / Lower instructions - Coast Path Grant
	Total	19,862	19,216	-646	-3%	
Gross Profit		4,765	4,922	-157	-3%	
Indirect Costs						
	Payroll & Staff Costs	1,157	1,196	39	3%	Lower staff costs
	Rent & Rates	518	530	12	2%	
	Utilities	427	368	-60	-14%	Higher utility costs
	Insurance	876	807	-69	-8%	Increased Premium
	Other (incl. IT/P&L on Asset Disposal)	562	514	-48	-9%	IT costs Relating to the IT Grant & purchases of IT Hardware/Software
	Central Recharge (TC)	532	531	-1	-0%	
		4,073	3,945	-127	-3%	
EBITDA						
	Depreciation	717	729	11	2%	
	Interest Payable	241	246	5	2%	
Net Pre-Tax Profit / (Loss)		-266	2	-268		<i>Loss against turnover = 1.08%</i>

2025/26 Budget

Cyclical Commissioning Fee

Agreement has been reached between Torbay Council and SWISCo that the Cyclical Commissioning fee for 2025/26 will be

	£000's
2024/25 Base Cyclical fee	16,543
Rebase of 2024/25 for 2024/25 Inflationary pay rise	110
2025/26 Uplift (3.5%)	575
Adjustment for NI Changes	350
EPR Administration	150
Additional Brighter Bays Funding	300
Total 2025/26	18,028

Any additional pay increase costs beyond the 3.5% increase above will be met by Torbay Council rebasing the 2025/26 Commissioning fee

2025/26 Budget

SWISCO LIMITED			
Budget Summary 25-26			
P&L SUMMARY			
BUDGET			
	2024/25 Actuals (Feb 25 est)		Budget 25-26
Internal	(1,205)		(1,205)
Cyclical	(16,644)		(18,028)
Ordered	(4,655)		(4,365)
External	(3,292)		(3,718)
Total Revenue	(25,796)		(27,316)
Cost of Sales	21,891		22,642
Gross Margin	(3,905)		(4,673)
Overheads (Overheads Team only)	4,153		4,384
(Profit) / Loss before Finance	248		(289)
			0
Finance Charges (Bank charges & Misc Interest)	27		74
Parent Company Loan Interest	214		213
(Profit) / Loss after Finance	489		(2)
			0
COST OF SALES			0.00000
Labour	10,872		12,428
Agency	1,655		1,162
Total Labour	12,527		13,590
Plant	3,950		3,923
Materials	3,005		2,827
Sub-Contract	1,828		1,784
Other Costs	582		519
Total Cost of Sales	21,891		22,642
			0
Overheads			0.00000
Staff Costs - Payroll	918		1,166
Staff Costs - Other	236		180
Establishment (inc L&B/ Ex Torbay Vehicle Depn)	1,901		1,917
Office Costs	439		438
General (Includes (Profit)/Loss on Asset Disposal)	128		134
Central Recharge	530		549
Total Overheads	4,153		4,384

Proposed Capital Spending

Fleet replacement Strategy

Much of the current SWISCo fleet, inherited from TOR 2 is reaching or beyond end of life, is unreliable and causing SWISCo to incur unsustainable repair costs. These vehicles are also no longer fit for purpose and causing reputational damage to the business and the Council. There are ongoing discussions between SWISCo and Torbay Council regarding an extended parent loan facility in order to implement the proposed Fleet replacement strategy. The additional ongoing replacement of the fleet via parent loan facility is essential in order to allow SWISCo to operate a financially viable, fit for purpose, safe and reliable fleet. If the parent loan is agreed, details of the expected** year 1 fleet replacement strategy is shown in appendix 1 below.

** Vehicles and Plant will be replaced on a reactive basis dependant on breakdowns and condition assessment

Additional Extended Producer Responsibility (EPR) Funding

It has been agreed within the Torbay Council budget setting process that £900,000 of new, one off funding (Extended Producer Responsibility payment from DEFRA) will be allocated to SWISCo for the purchase of new vehicles in order to comply with new legislation and continue improving the recycling performance within Torbay. Details of this planned spend are shown in appendix 2 below.